

# Looking for a business partner

## 1. About us

- We are a highly distributed team supporting fully remote employees across every time zone in the US. Our HQ is based in Madison, WI and we also have hubs in San Antonio, Denver, and San Francisco. Our team is passionate, talented, and customer-focused.
- We believe that everyone should be given the opportunity to learn, work, and thrive, whatever their background may be. We celebrate diversity in all forms because it allows our team and the communities we serve to reach their full potential and do their best work.
- You can reach out to us via email or phone.  
Email: [ipnddev@gmail.com](mailto:ipnddev@gmail.com)  
Phone: (507) 223 3424

## 2. Description

- We have several methods for project acquisition but the most used approach is to submit proposals to various job postings. We mostly work with U.S based clients.
- Our clients come to us with their own ideas and we need to expand the discussion by suggesting and asking intuitive and relevant solutions and questions.
- However most of our developers are not native English speakers and we are often facing communication barriers with the clients during the interviews.
- We're looking for a fluent English speaker with basic to mid knowledge of website development, who can work with us on a part time basis.
- The primary responsibility will be doing job interviews on our behalf. You will need to join the client meetings under the profile of our developers (with their name and specialty) and conduct voice calls. We will be providing all the technical support for the interviews.
- In some cases, you will need to gather project requirements during the interview and participate in daily standups or weekly spring meetings and provide reports to the clients during the meetings.

### 3. Requirements

- We'd prefer native English speakers from North America for this particular role. Experience in computer science or IT project management is a big plus.  
*However, we're also open to fluent English speakers who have lots of experience doing client interviews in the IT field, or managing web & mobile development projects or teams.*
- The candidates should have a good internet connection and a PC.
- The ability to learn new technical terms and good communication skills are also required.

### 4. Working hours

- Most of our team members work in EST time. However, you can be based in any timezone across North America.
- 2 ~ 4 hours a day, Mon - Fri

### 5. Payment

- We'll pay \$40 ~ \$60 / hr based on the candidate's experience.
- Depending on the progress, we'll increase the hourly rate.
- We understand the importance of the client communications and will always make payments for your help, whatever the interview outcome is.
- It would be great if you could record the interview for our reference and bill us for the total hours every week. We will pay the weekly invoices instantly.
- We're also open to daily or instant payments.
- If everything works out and you enjoy working with us, this can expand to a very long term relationship.
- Appreciate you reading through the proposal. Let's discuss more if you're interested.

### 6. QA

Q: Is this a full-time or contract position?

A: No. This is a part time position. And we'll hire you as a freelance contractor.

Q: How do you pay your employees, contractors, and freelancers?

A: We prefer using PayPal.

Q: What technologies do you work with?

A: HTML5, CSS3, JavaScript, TypeScript, React, Angular, Vue, Node, PHP, WordPress, Shopify, etc.

Q: Do I need to conduct video calls as well?

A: No. You don't need to do video calls.